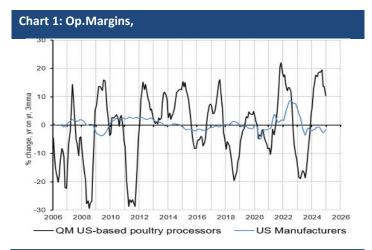
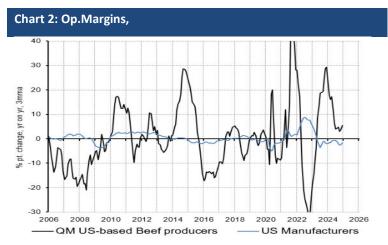
MicroMetriks – US Screen-Test – Take 1

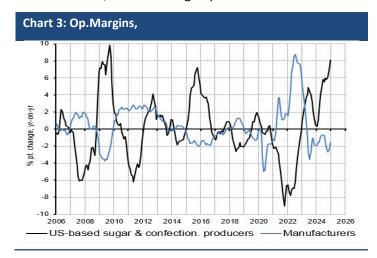
Consumer staples diverging trading fortunes

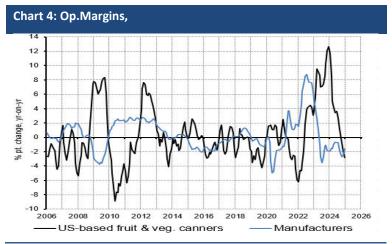
MicroMetriks reveals within consumer staple sectors hitherto firm **US-based poultry processors** are still enjoying double-digit margin expansion – way above historic mean rates – but there are signs of a slowdown. Implications for **Pilgrim's Pride**. Diversified meat packing operations, such as **Tyson Foods**, maybe buoyed by encouraging margin trends within **beef processors**, whose selling prices firmed up substantially over the last couple of months in the face of modest feed costs (still deflating). Meantime **US-based pork processors**, which also enjoyed a strong 2024 witnessed an end to margin expansion last month.





US based sugar & confectionary producers are now surging following the industries travails during 1Q'24 as they pass on the high cocoa costs incurred at the time (recall Hershey's plight), and buyers are having to restock, as volumes are clearly surging. Worth mentioning **US-based grain millers**, who saw an upturn in sales growth via robust volumes; this following depressed revenues since June 2023. Implications for **General Mills** and **Kellogg**.





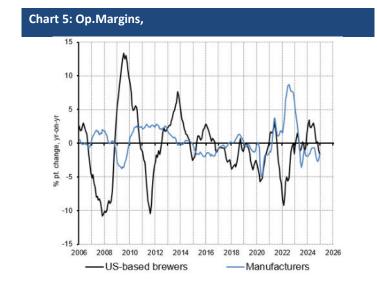
We are far less sanguine about the trading fortunes of **US-based food canners**, who over the last couple of months endure the worst of both worlds: rising raw fruit & vegetable cost inflation alongside disinflating factory-gate selling prices as volumes falter. **Kraft Heinz** and **Seneca Foods** can be found in this category.

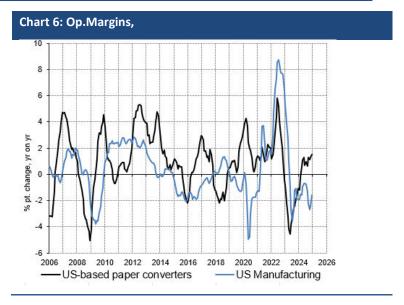
US brewers also saw an end to their brief period of margin expansion, as barley cost deflation unwinds and unit labour costs expand due to weak production. Implications for the likes of **InBev** via its Anheuser-Busch brand, **Molson Coors** and **Boston Beer** all of whom operate in this sector.

To close, worth noting **paper converters** – such as **Kimberly-Clark** – are seeing renewed upturn in margins. We include a broad selection of single page snapshots of US consumer staples for your inspection.

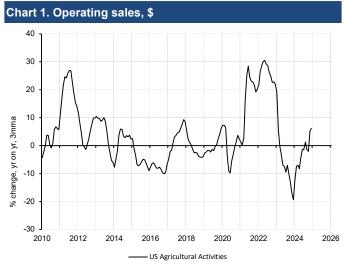
QuantMetriks

MicroMetriks - US Screen-Test - Take 1





US Agricultural activities (US01)

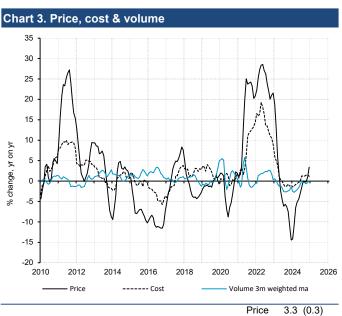


Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

US Agricultural activities 3.8 (0.3)



US Agricultural activities 0.4 (0.1)



Cost 2.8 (0.6) Volume 0.6 (0.4)

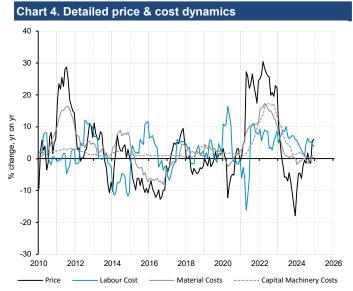
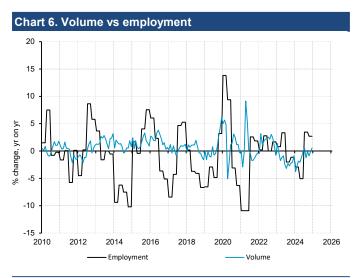


Chart 5. Labour productivity vs wages 25 20 15 10 % change, yr on yr 0 -10 -15 -20 2010 2012 2014 2016 2018 2020 2022 2024 2026 Wages Labour Productivity

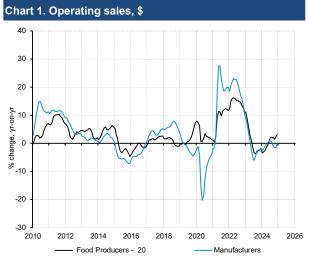
Wages 4.0 (1.8) Labour productivity 1.5 (0.3)



Employment -0.6 (-0.1) Volume 0.6 (0.3)

^{*} Inverse Coefficient of Variance = Mean / Standard Deviation

US based producers of Food Producers (15)



Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

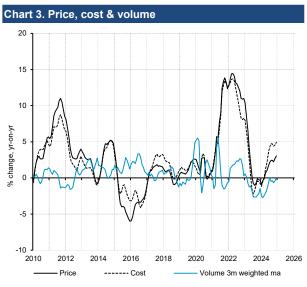
Food Producers 3.5 (0.7)

US Manufacturers 3.7 (0.4)



Food Producers 0.1 (0.1)

0.5 (0.2) **US Manufacturers**



Price 2.9 (0.6) 2.9 (0.7) Cost 0.6 (0.4) Volume

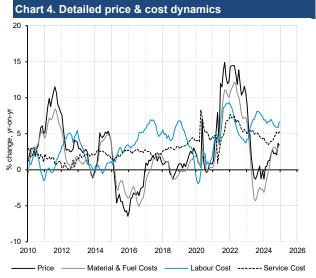
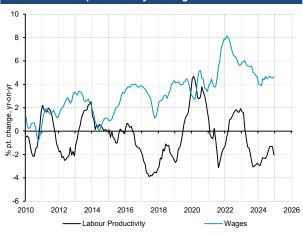
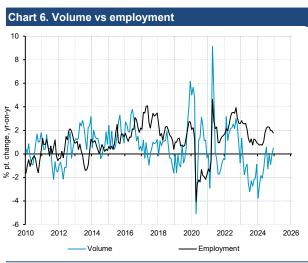


Chart 5. Labour productivity vs wages



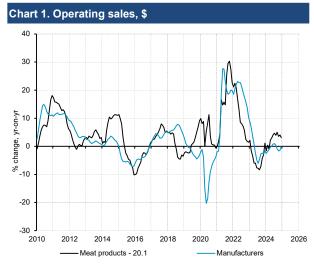
Labour productivity -0.4 (-0.2)

Wages 3.3 (1.8)



Volume 0.6 (0.3) Employment 1.1 (0.8)

US based producers of Meat producers (15.1)



Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

Meat producers

4.4 (0.6)

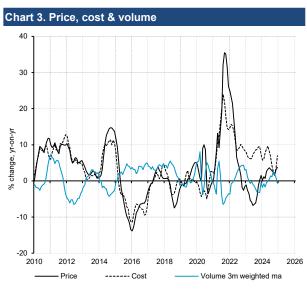
3.7 (0.4) **US Manufacturers**



Meat producers

-0.4 (-0.1)

0.5 (0.2) **US Manufacturers**



Price 3.6 (0.4) 3.9 (0.6) Cost 0.8 (0.3) Volume

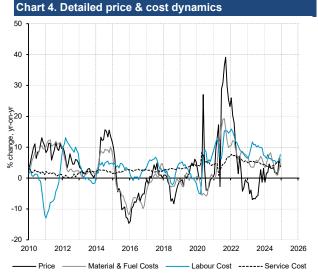
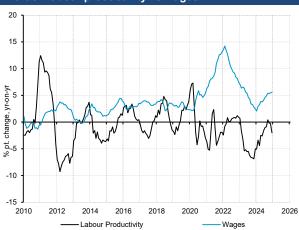
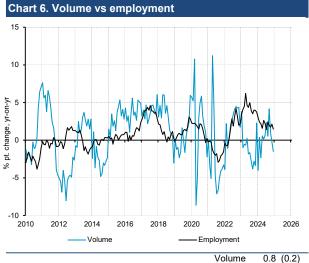


Chart 5. Labour productivity vs wages



Labour productivity -0.5 (-0.1)

Wages 3.7 (1.2)



Employment 0.8 (0.4)

US based Beef processors (15.11)



Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

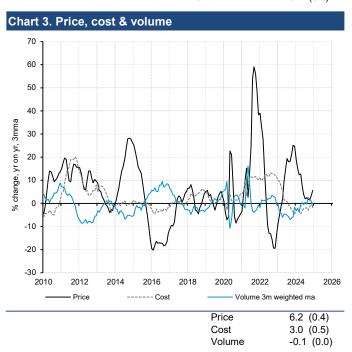
US Beef Producers

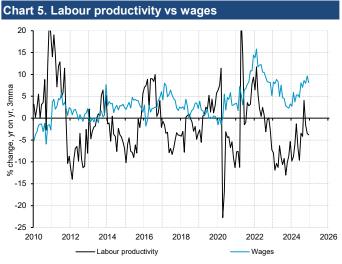
US Manufacturers

3.7 (0.4)

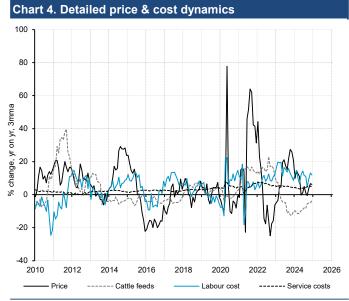


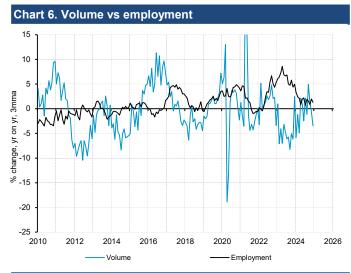
US Beef Producers 3.1 (0.2) US Manufacturers 0.5 (0.2)





Labour productivity -1.2 (-0.2) Wages 3.4 (0.9)

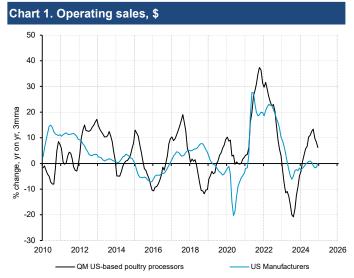




Employment 1.1 (0.5) Volume -0.2 (0.0)

^{*} Inverse Coefficient of Variance = Mean / Standard Deviation

US based Poultry processors (15.12)



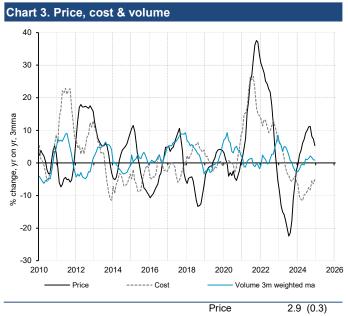
Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

US Poultry Producers 4.6 (0.4)

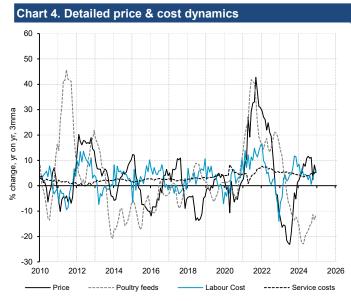
US Manufacturers 3.7 (0.4)

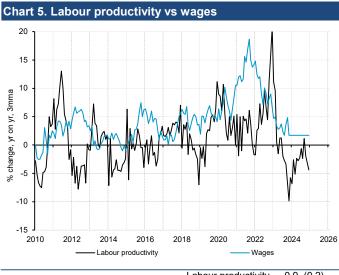


US Poultry Producers 0.6 (0.1) US Manufacturers 0.5 (0.2)

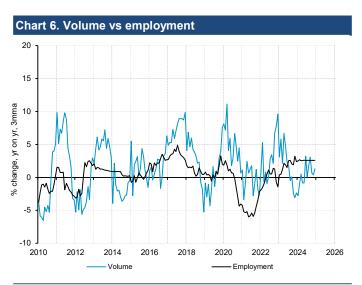


Price 2.9 (0.3) Cost 2.3 (0.3) Volume 1.7 (0.5)





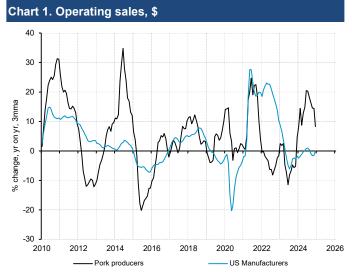
Labour productivity 0.9 (0.2) Wages 4.3 (1.1)



Employment 0.4 (0.2) Volume 1.7 (0.4)

^{*} Inverse Coefficient of Variance = Mean / Standard Deviation

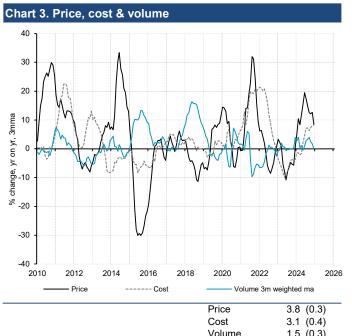
US based Pork producers (15.13)



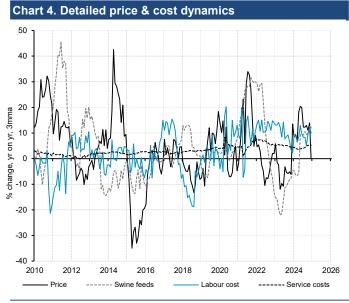
Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets **US Pork Producers** 3.7 (0.4) **US Manufacturers**

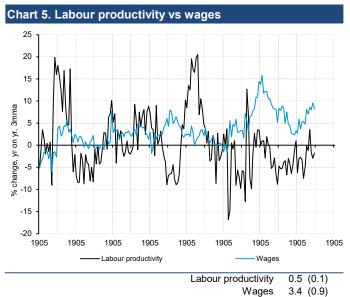


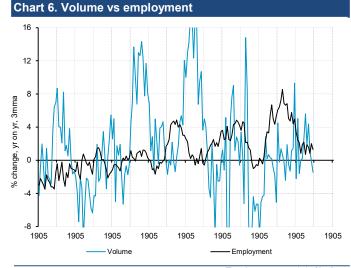
US Pork Producers 0.5 (0.2) **US Manufacturers**



Volume 1.5 (0.3)



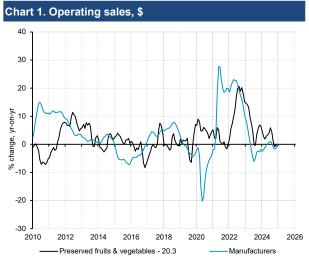




1.1 (0.5) Employment Volume 1.5 (0.3)

^{*} Inverse Coefficient of Variance = Mean / Standard Deviation

US based producers of Preserved fruits & vegetables (15.3)



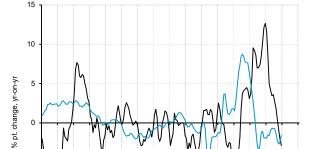


Chart 2. Operating margin

2010

2012

2014

- Preserved fruits & vegetables - 20.3

2016

2018

Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

Preserved fruits & vegetables 2.7 (0.5)

US Manufacturers 3.7 (0.4)

Preserved fruits & vegetables 0.2 (0.1)

2020

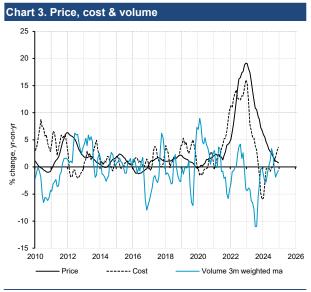
US Manufacturers 0.5 (0.2)

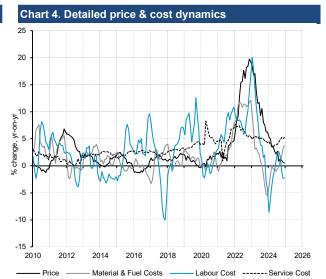
2022

2024

Manufacturers

2026



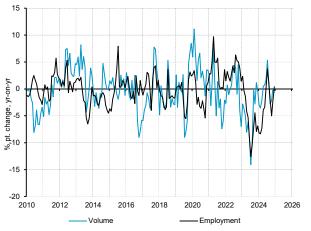


Price 3.1 (0.7) Cost 2.8 (0.7) Volume -0.3 (-0.1)



Labour productivity

Wages



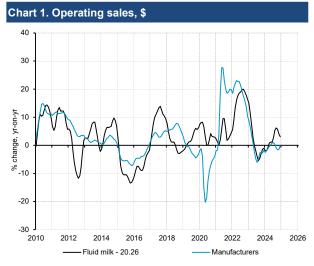
 Volume
 -0.3 (-0.1)

 3.0 (0.9)
 Employment
 -0.3 (-0.1)

Chart 6. Volume vs employment

^{*} Inverse Coefficient of Variance = Mean / Standard Deviation

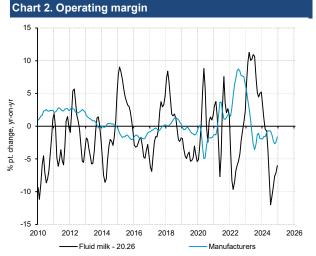
US based producers of Fluid milk (15.51)



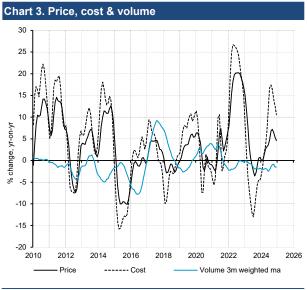
Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

Fluid milk 3.3 (0.4)

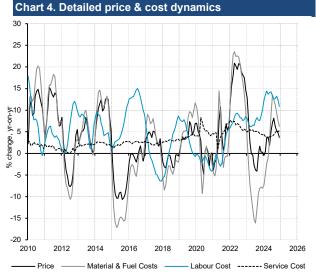
US Manufacturers 3.7 (0.4)

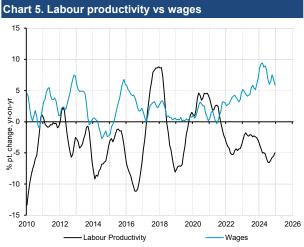


Fluid milk -1.0 (-0.2) 0.5 (0.2) **US Manufacturers**

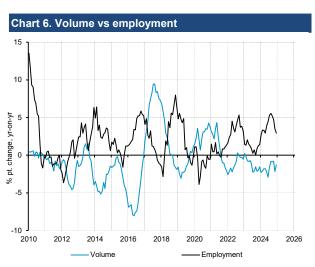


Price 3.9 (0.6) Cost 4.8 (0.5) Volume -0.5 (-0.2)



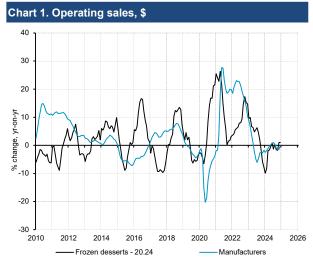


Labour productivity -2.5 (-0.6) 2.7 (1.1) Wages * Inverse Coefficient of Variance = Mean / Standard Deviation



Volume -0.6 (-0.2) 2.0 (0.7) Employment

US based producers of Frozen desserts (15.52)



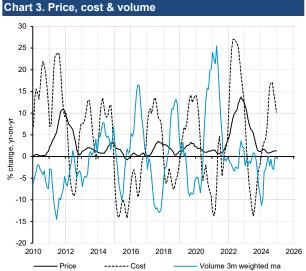
Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

2.6 (0.3) Frozen desserts

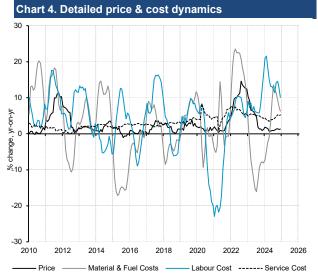
US Manufacturers 3.7 (0.4)

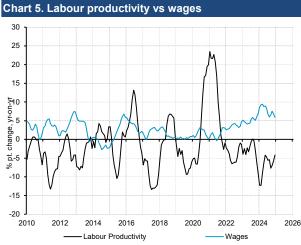


-1.8 (-0.2) Frozen desserts 0.5 (0.2) **US Manufacturers**

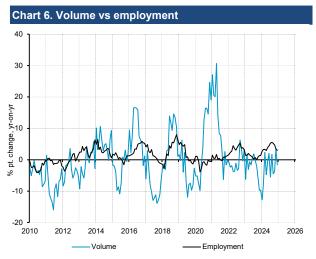


Price 2.8 (0.9) 4.6 (0.4) Cost -0.2 (0.0) Volume



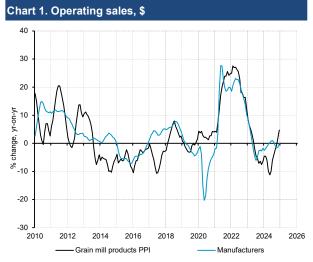


Labour productivity -1.6 (-0.2) 2.8 (1.1) Wages * Inverse Coefficient of Variance = Mean / Standard Deviation



Volume -0.1 (0.0) Employment 1.5 (0.6)

US based producers of Grain mill products (15.61)



Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

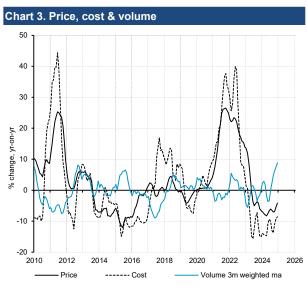
Grain mill products 3.0 (0.3)

US Manufacturers 3.7 (0.4)



Grain mill products 0.2 (0.0)

0.5 (0.2) **US Manufacturers**



Price 3.1 (0.3) Cost 2.8 (0.2) -0.1 (0.0) Volume

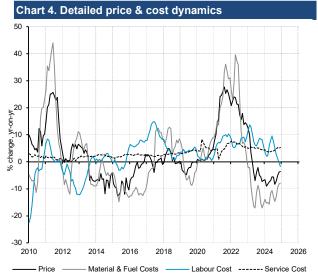
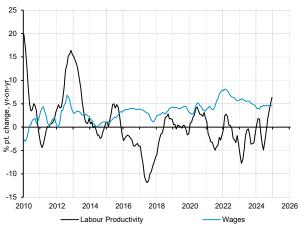
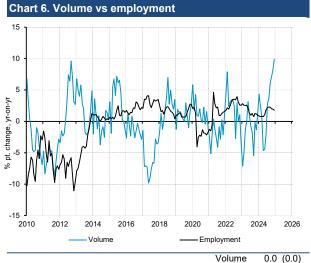


Chart 5. Labour productivity vs wages 25



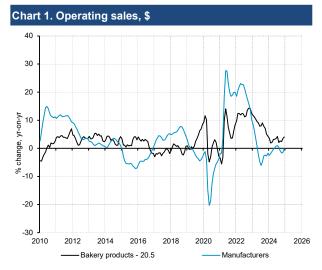
Labour productivity 0.7 (0.1)

Wages 3.4 (1.7)



Employment -0.5 (-0.1)

US based producers of Bakery products (15.81)



Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

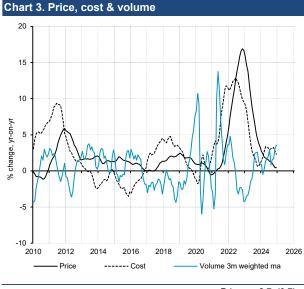
Bakery products

3.3 (0.8)

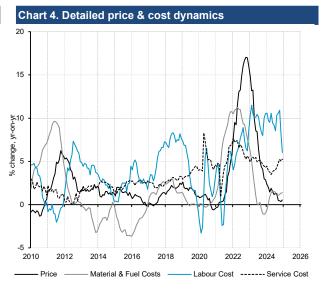
US Manufacturers 3.7 (0.4)

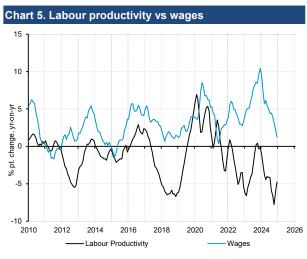


Bakery products -0.2 (-0.1) 0.5 (0.2) **US Manufacturers**



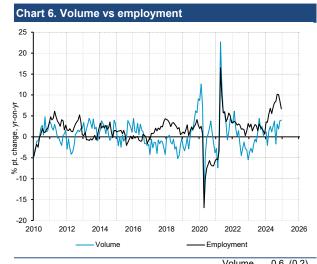
Price 2.7 (0.7) 2.9 (0.7) Cost 0.6 (0.2) Volume





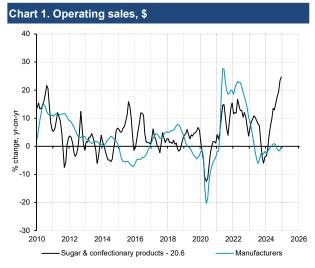
Labour productivity -1.2 (-0.4)

3.2 (1.3) Wages



Volume 0.6 (0.2) 1.6 (0.5) Employment

US based producers of Sugar & confectionary products (15.84)



6 % pt. change, yr-on-yr -2

Chart 2. Operating margin

-4

-8

-10

2010

2012

2014

Chart 6. Volume vs employment

2016

Material & Fuel Costs

2010

2012

2014

2016

- Sugar & confectionary products - 20.6

Chart 4. Detailed price & cost dynamics

2018

Sugar & confectionary products

2020

0.5 (0.2) **US Manufacturers**

2024

Manufacturers

2026

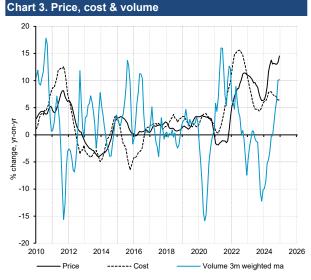
0.0 (0.0)

2022

Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets 5.0 (0.7) Sugar & confectionary products

US Manufacturers

3.7 (0.4)



20 10 % change, yr-on-yr -20

2018

2020

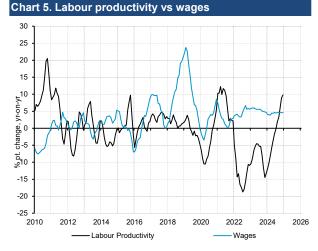
2022

2024

Labour Cost ----- Service Cost

2026

Price 3.2 (0.8) Cost 3.2 (0.6) Volume 1.8 (0.3)

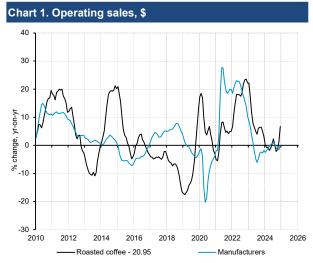


40 30 20 %,pt. change, yr-on-yr -20 -30 2010 2016 2026 2012 2014 2018 2020 2022 2024 Volume

Labour productivity 0.0 (0.0) 3.4 (0.6) Wages

Volume 1.8 (0.3) Employment 2.0 (0.3)

US based producers of Roasted coffee (15.86)

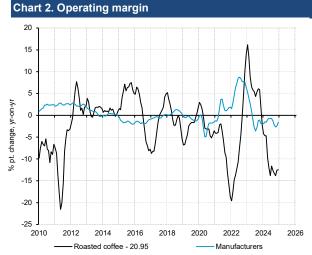


Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

Roasted coffee 4.1 (0.4)

3.7 (0.4)

US Manufacturers

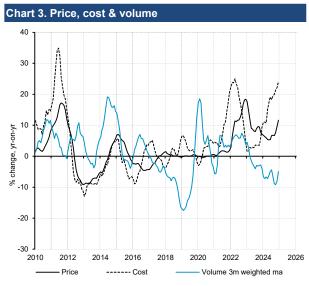


Roasted coffee

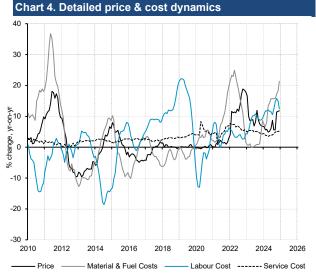
-2.2 (-0.3)

US Manufacturers

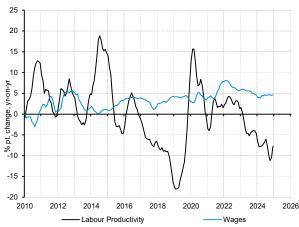
0.5 (0.2)



Price 2.5 (0.4) 4.7 (0.5) Cost 1.6 (0.2) Volume



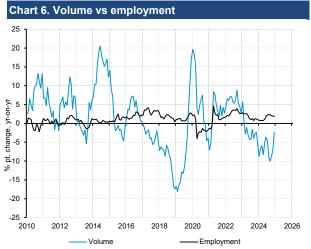




Labour productivity

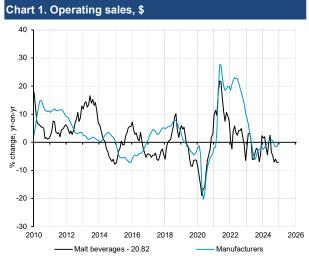
Wages





Volume 1.6 (0.2) Employment 1.1 (0.8)

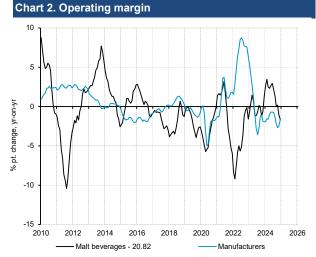
US based producers of Malt beverages (15.96)



Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

1.7 (0.2) Malt beverages

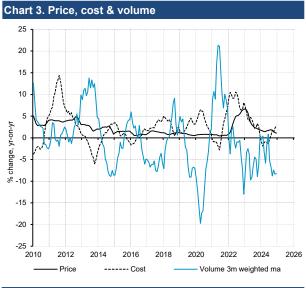
US Manufacturers 3.7 (0.4)



Malt beverages

-0.5 (-0.1)

0.5 (0.2) **US Manufacturers**



Price 2.1 (1.4) Cost 2.6 (0.7) -0.4 (-0.1) Volume

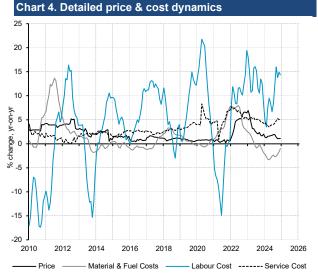
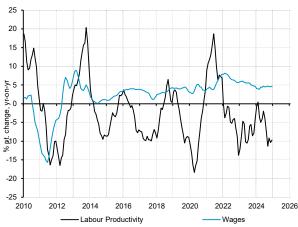
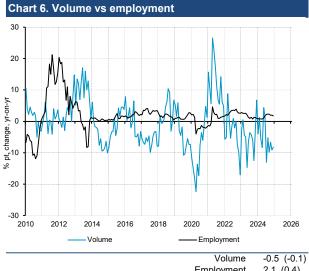


Chart 5. Labour productivity vs wages



Labour productivity -2.2 (-0.3)

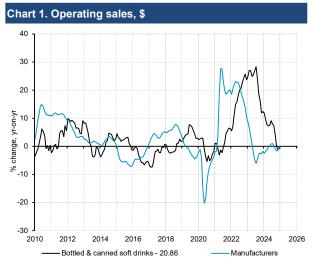
Wages 2.5 (0.5)



2.1 (0.4) Employment

^{*} Inverse Coefficient of Variance = Mean / Standard Deviation

US based producers of Bottled & canned soft drinks (15.98)



15 10

Chart 2. Operating margin

% pt. change, yr-on-yr 5 -10 2010 2012 2014 2016 2018 2020 2022 2024 2026

-Bottled & canned soft drinks - 20.86

Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

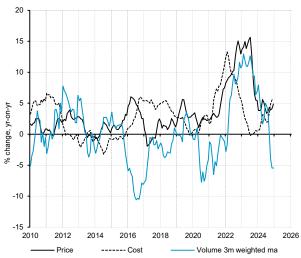
Bottled & canned soft drinks 3.9 (0.5)

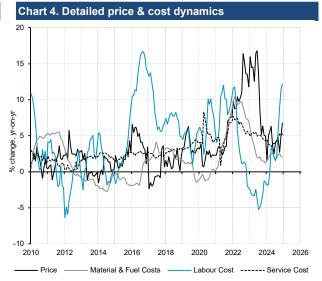
US Manufacturers 3.7 (0.4) Bottled & canned soft drinks 0.5 (0.1)

0.5 (0.2) **US Manufacturers**

Manufacturers

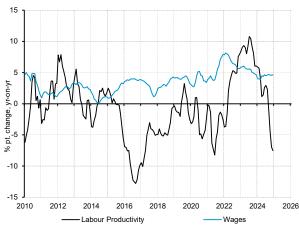






Price 3.4 (0.9) 2.9 (0.9) Cost 0.5 (0.1) Volume



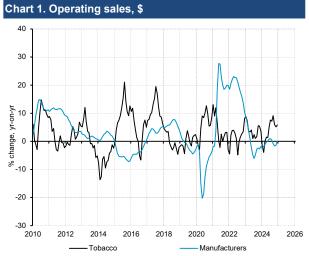


Labour productivity -0.6 (-0.1) Wages 3.5 (2.1)

Chart 6. Volume vs employment 20 15 10 % pt. change, yr-on-yr -10 2010 2022 2012 2014 2016 2018 2020 2024 2026 Volume

Volume 0.5 (0.1) Employment 1.1 (0.8)

US based producers of Tobacco (16)



Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

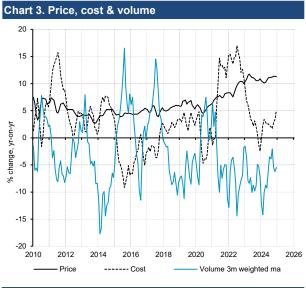
Tobacco 3.3 (0.6)

US Manufacturers 3.7 (0.4)

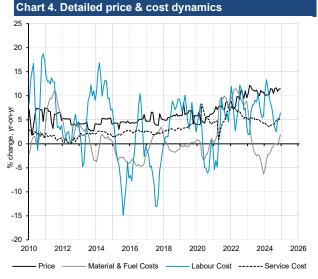


Tobacco 2.9 (0.5)

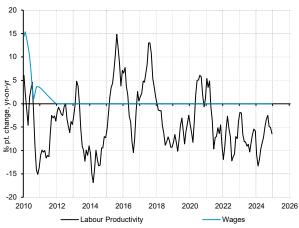
US Manufacturers 0.5 (0.2)



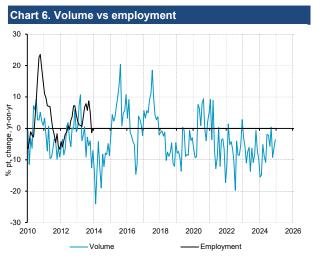
Price 6.3 (2.7) Cost 3.5 (0.6) Volume -3.0 (-0.5)





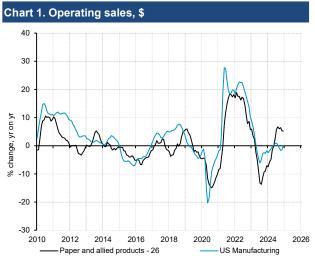






Volume -3.0 (-0.4) Employment 0.9 (0.2)

US based producers of Paper and allied products (21)

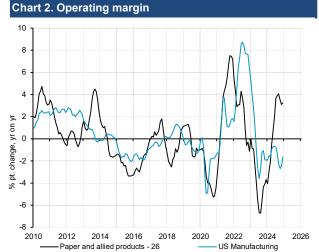


Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

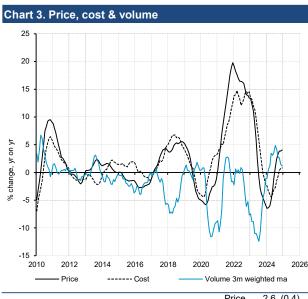
Paper and allied products

US Manufacturers

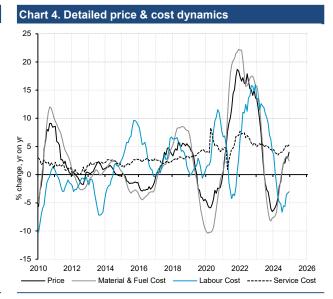
3.7 (0.4)



Paper and allied products 0.1 (0.0) US Manufacturers 0.5 (0.2)



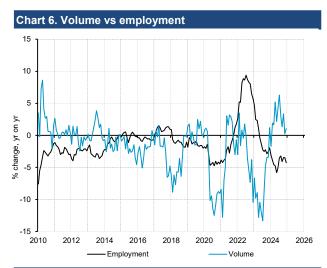
Price 2.6 (0.4) Cost 2.4 (0.5) Volume -1.6 (-0.4)





Wages 1.9 (0.8)

Labour Productivity -0.4 (-0.1)



Employment -1.1 (-0.4) Volume -1.6 (-0.4)

US based producers of Pulp mills (21.11)



Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

Converted paper & paperboard prods. (exc. cont.&box) 8.1 (0.5)

US Manufacturers 3.7 (0.4)

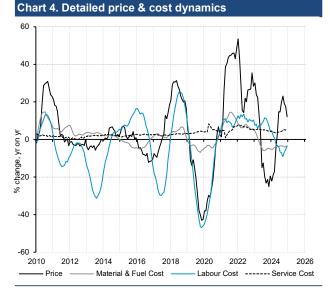


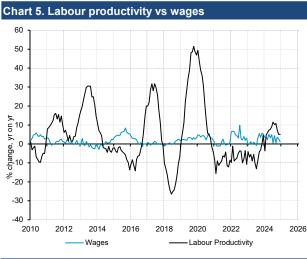
Converted paper & paperboard prods. (exc. cont.&box) 4.7 (0.4)

US Manufacturers 0.5 (0.2)

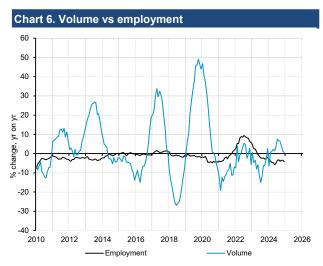


Price 4.7 (0.3) Cost 0.0 (0.0) Volume 3.4 (0.2)



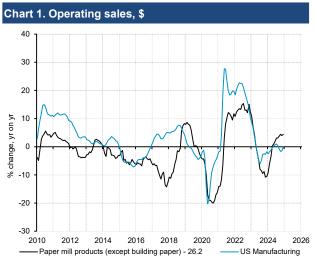


Wages 1.9 (0.8) abour Productivity 4.7 (0.3)



Employment -1.1 (-0.4) Volume 3.4 (0.2)

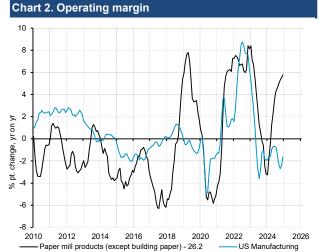
US based producers of Paper mill products (except building paper) (21.12)



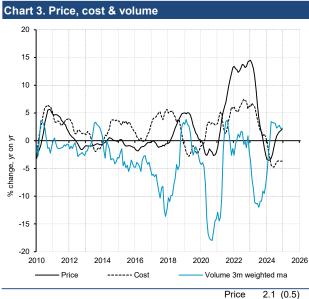
Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

Converted paper & paperboard prods. (exc. cont.&box) -1.3 (-0.2)

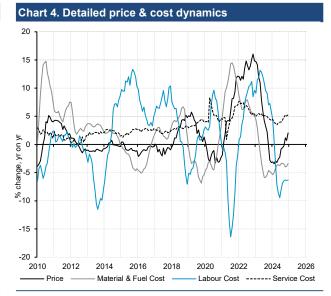
US Manufacturers 3.7 (0.4)



Converted paper & paperboard prods. (exc. cont.&box) -0.2 (0.0)
US Manufacturers 0.5 (0.2)

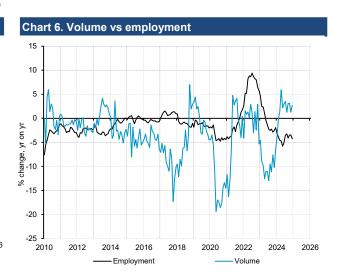


Price 2.1 (0.5) Cost 2.2 (0.8) Volume -3.4 (-0.7)



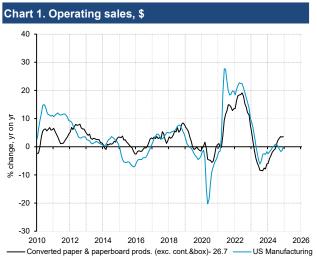


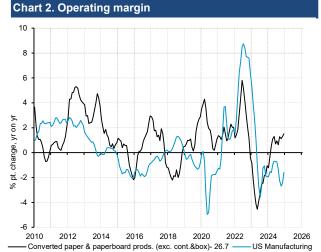
Wages -0.3 (-0.1)



Employment -1.1 (-0.4) Volume -3.3 (-0.6)

US based producers of Converted paper & paperboard prods. (exc. cont.&box) (21.2)



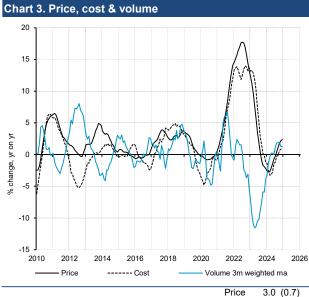


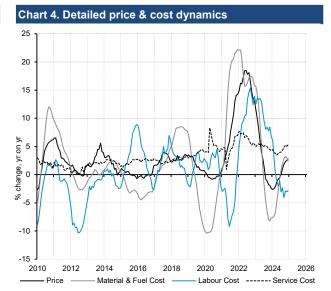
Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

Converted paper & paperboard prods. (exc. cont.&box) 3.1 (0.6)

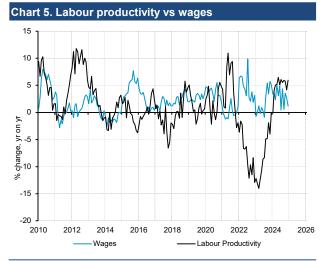
US Manufacturers 3.7 (0.4)

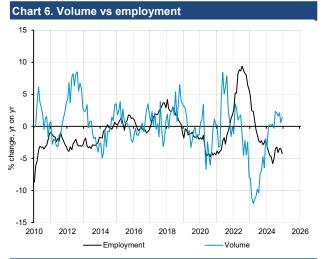
Converted paper & paperboard prods. (exc. cont.&box) 1.1 (0.6)
US Manufacturers 0.5 (0.2)





Price 3.0 (0.7) Cost 1.9 (0.4) Volume 0.1 (0.0)

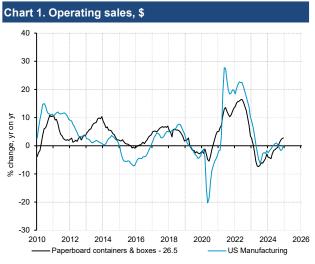




Wages 2.2 (0.9) Labour Productivity 1.0 (0.2) Employment -0.8 (-0.2) Volume 0.1 (0.0)

^{*} Inverse Coeffiecient of Variance = Mean / Standard Deviation

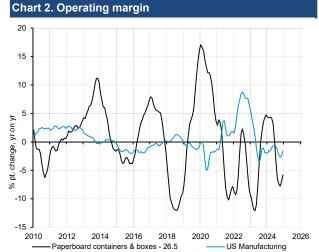
US based producers of Paperboard containers & boxes (21.21_2)



Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

Paperboard containers & boxes 3.6 (0.7)

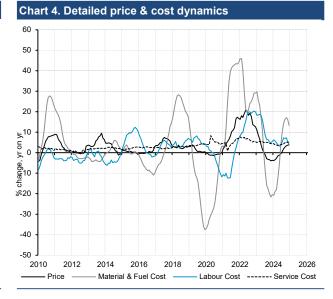
US Manufacturers 3.7 (0.4)

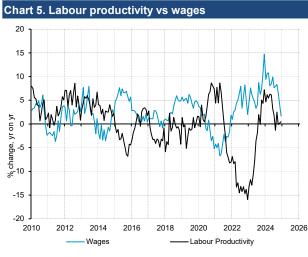


Paperboard containers & boxes 0.4 (0.1)
US Manufacturers 0.5 (0.2)

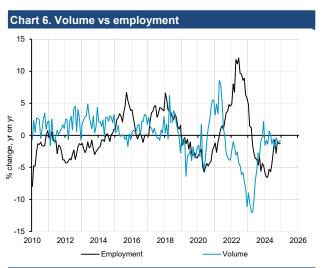
Chart 3. Price, cost & volume 25 20 15 10 % change, yr on yr 0 -5 -10 -15 2026 2010 2012 2014 2016 2018 2020 2022 2024 - Price ----- Cost Volume 3m v

Price 3.6 (0.7) Cost 3.1 (0.3) Volume 0.0 (0.0)





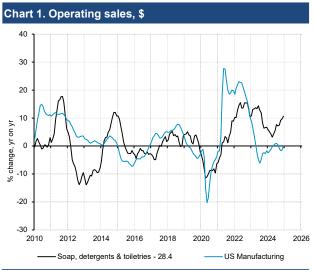
Wages 2.6 (0.7)
abour Productivity 0.2 (0.0)



Employment 0.0 (0.0) Volume 0.0 (0.0)

^{*} Inverse Coefficient of Variance = Mean / Standard Deviation

US based producers of Soap, detergents & toiletries (24.5)



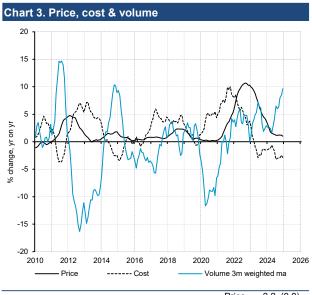
Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets

Soap, detergents & toiletries 1.9 (0.2)

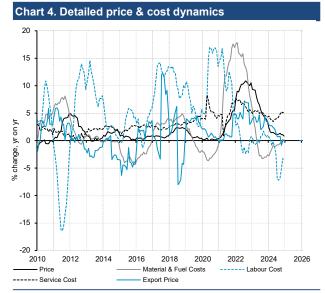
US Manufacturing 3.7 (0.4)

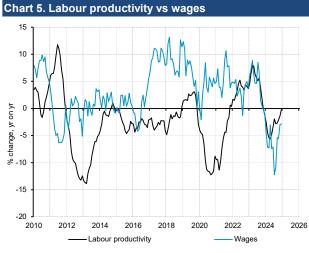


Soap, detergents & toiletries -0.1 (0.0)
US Manufacturing 0.5 (0.2)

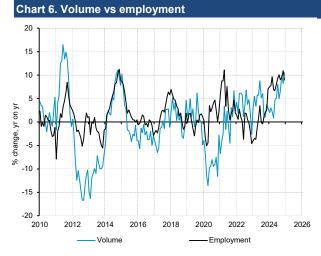


Price 2.2 (0.8) Cost 2.3 (0.7) Volume -0.3 (0.0)





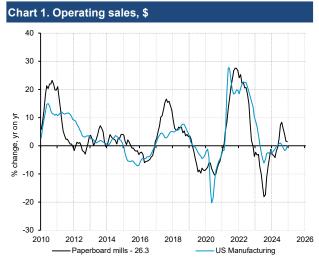
Labour productivity -1.9 (-0.4)



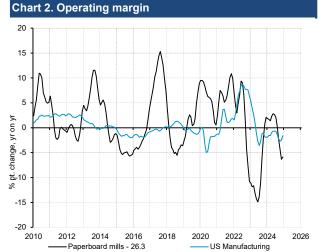
Volume -0.2 (0.0) Employment 1.8 (0.5)

^{*} Inverse Coefficient of Variance = Mean / Standard Deviation

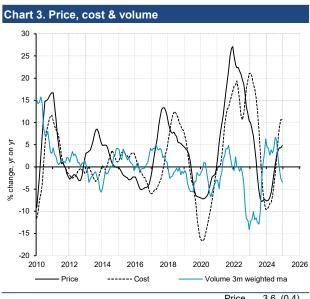
US based producers of Paperboard mills (21.1)



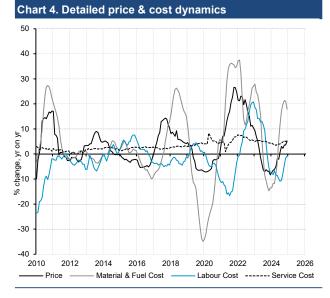
Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets
Paperboard mills 3.7 (0.4)
US Manufacturers 3.7 (0.4)



Paperboard mills 1.6 (0.3) US Manufacturers 0.5 (0.2)

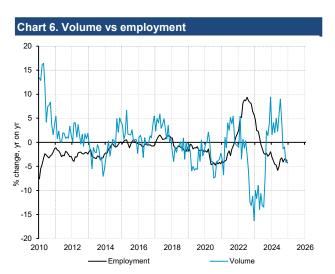


Price 3.6 (0.4) Cost 2.0 (0.2) Volume 0.1 (0.0)





Wages -0.3 (-0.1) abour Productivity 1.3 (0.2)

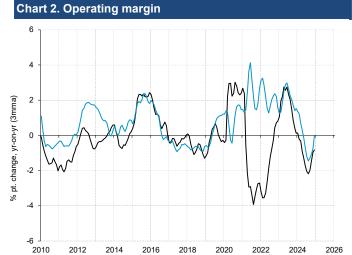


Employment -1.1 (-0.4) Volume 0.0 (0.0)

^{*} Inverse Coefficient of Variance = Mean / Standard Deviation

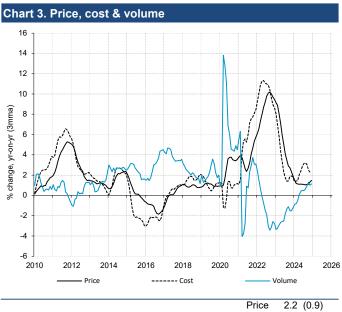
US based Food retailers (52.11)

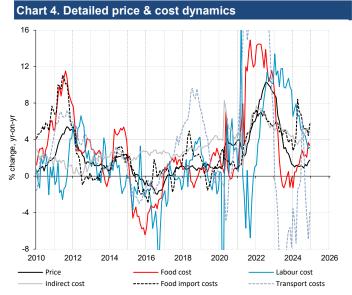




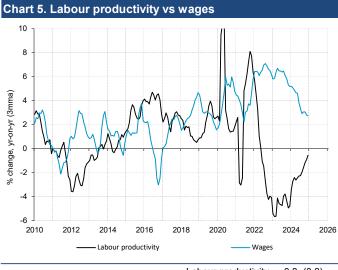
Annual Growth Averages (%) and Inverse Coefficient of variance* in brackets, from 2010 onwards

US Food retailers 3.9 (1.5) US Retailers 5.2 (1.0) US Food retailers -0.1 (-0.1) US Retailers 0.7 (0.6)





Price 2.2 (0.9)
Cost 2.4 (0.8)
Volume 1.6 (0.6)



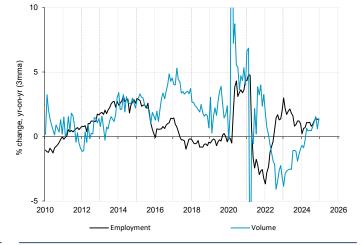


Chart 6. Volume vs employment

Labour productivity 0.8 (0.3) Wages 2.6 (1.2) Employment 0.8 (0.5) Volume 1.6 (0.5)

^{*} Inverse Coefficient of Variance = Mean / Standard Deviation



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